

Message Text

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PAGE 01 MONTRE 01471 252115Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
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R 252026Z JUL 78
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TO USDOC WASHDC
INFO SECSTATE WASHDC 0838

UNCLAS MONTREAL 1471

E.O. 11652: N/A
TAGS: BGEN, CA
SUBJECT: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

1. 122/04/P0037
2. 072578
3. E. PACRADOUNI
4. 122 CANADA
5. A D'
- 6A. CALL OR WRITE --
- 6B. MR. J.H. AMBLARD, PRESIDENT
- 6C. ASSOCIATED INSTRUMENTATION & CONTROLS LTD.
9265 CHARLES DE LA TOUR
MONTREAL, QUEBEC, CANADA H4N 1M4
7. CABLE: NONE TELEPHONE: 514/384-7211
8. --
9. 111-112
10. DISCRIPTION
3494120/000 CONTROL VALVES INCLUDING CERTAIN GLOBE, BUTTERFLY,
BALL, DIAPHRAGM AND SIMILAR BODY TYPES.
3494105/000 PNEUMATIC ACTUATED
3494110/000 ELECTRIC ACTUATED
3494115/0000 ELECTRO-HYDRAULIC ACTUATED
3494119/0000 OTHER
3494331/000 BALL VALVES, INCLUDING OPERATORS, ALL METALS, PRES-
SURES AND TYPES (EXCLUDING AUTOMATIC VALVES)

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3494333/0000 BUTTERFLY VALVES, INCLUDING OPERATORS, ALL METALS,
PRESSURES AND TYPES (EXCLUDING AUTOMATIC VALVES)
3494335/0000 PLUG VALVES, INCLUDING OPERATORS, ALL METALS,
PRESSURES AND TYPES (SUCH AS LUBRICATED, NON-LUBRICATED, CYLINDRICAL,
ECCENTRIC, SLEEVE LINES)
3494339/000 DIAPHRAGM & PINCH VALVES, INCLUDING OPERATORS, ALL
METALS, PRESSURES AND TYPES (EXCLUDING AUTOMATIC VALVES)

3494341/0000 ALL OTHER ENGINEERED SPECIFICATION VALVES, 125 W.S.P.
AND OVER, INCLUDING OPERATORS, N.E.C. (EXCLUDING AUTOMATIC VALVES)

11. SUBJECT HAS BEEN IN BUSINESS FOR THE LAST 20 YEARS. IT ACTS
AS MANUFACTURERS REPRESENTATIVE AND DISTRIBUTOR HANDLING CONTROL
VALVES AND PROCESS CONTROL INSTRUMENTS. EMPLOYS NINE INCLUDING
FOUR SALES PEOPLE. HAS SERVICING CAPABILITIES. COVERS THE PROVINCE
OF QUEBEC AND MARITIMES. ANNUAL SALES US DOLS 600,000. PRESENTLY
HANDLES THE FOLLOWING LINES: TEMPERATURE MONITORING EQUIPMENT
FROM PLOYSONICS CO., HOUSTON, TEXAS; FLOW, LEVEL AND SAMPLING
INSTRUMENTS FROM MANNING ENVIRONMENTAL CORP., SANTA CRUZ, CA.;
CRANE SCALES AND LOAD CELLS FROM MARTIN-DECKER CO., SANTA ANA,
CA.; CHECK VALVES AND BUTTERFLY VALVES FROM FABRI-VALVE CO.,
PORTLAND, OREGON AND PINCH VALVES AND EXPANSION JOINTS FROM
RED VALVE CO., CARNEGIE, PA. SUBJECT IS SEEKING SUPPLIERS OF
THE ABOVE-CODED ITEMS TO COMPLEMENT AND SUPPLEMENT THE LINES
WHICH IT PRESENTLY HANDLES.
MAULE

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NNN

Message Attributes

Automatic Decaptioning: X
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Decaption Date: 01 jan 1960
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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TAGS: BGEN, CA
To: COM
Type: TE
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